



We Have Resources That Differentiate Us From All Other Agents and Direct Sales/ Engineering Teams in the Industry!

LIGHTSTREAM
COMMUNICATIONS



Lightstream Communications and **Express 1** are a master agent (Indirect Sales Channel) for **Qwest Communications, AT&T, Verizon, Sprint, Global Crossing, XO, Integra, Time Warner, Embarq-Century Tel, MegaPath, New Edge Networks, Covad** and **Bullseye**. Together, we provides pre- and post- sales design, engineering, implementation, project management, and troubleshooting support for carrier services and voice and data systems.

Our Value Proposition

Multiple Service Providers – Streamline your approach to telecommunication by utilizing us to manage your relationships with all your providers. As a master agent for multiple carriers, we interfaces directly with each of the carriers, allowing us to take advantage of existing carrier relationships which will free up your resources.

Data Engineering – We have Cisco- CCIEs on staff that are available for design, implementation, and troubleshooting consultation.

Consulting Environment – We can analyze your network from an impartial point of view to give you the best possible solution regardless of the carrier. You will get the best products that all of the carriers have to offer.

The Role of The Master Agent

- Carriers have two sales channels: An indirect channel and a direct channel. The indirect channel makes up a large portion of the carriers overall sales revenues.
- We represents ourself as the carrier from a sales, service and solution standpoint.
- We are authorized by the carrier to sell its complete line of products and services.
- We have 150 years of collective experience in managing repair problems and escalating on our customers behalf.
- Due to our size, we have access to the executive levels with all of our carrier partners.

A Better Telecommunications Experience

We represent you as your advocate with the sometimes difficult-to-work-with carrier to handle your service issues, but we also function as your sales representation to provide you with an objective, comprehensive approach to telecommunications solutions.

**Change
is
Good**

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